**Case Studies**

**Case Study 1 – Financial Results**

Fortune 500 Company with approximately $250mil in paid claims, utilizing a national carrier’s network.

* The subrogation vendor was in their 9th year and had established a fully mature backlog of cases.
* Vendor recovered $442,000 in that 9th year of service or approximately .22% of paid medical claims.

NexClaim assumed the role of subrogation vendor and typically requires 3 years to identify and establish a mature backlog of cases.

* Starting with no existing cases, NexClaim exceeded the other vendor’s annual return by recovering over **$648,000** (An increase of 46% in the first year)
* In the second year of service, NexClaim recovered **$723,000** or an increase of 64% over previous vendor.
* The account matured in the third year and NexClaim recovered over ***$2,000,000 for this client!***
* **NexClaim currently returns over $2,500,000 each and every year.**
* Since switching to NexClaim, this client has recovered over **$20,000,000** in additional revenue that previously was being left on the table.

**Case Study 2 – Open Cases**

Large healthcare facility with approximately 10,000 employees and $100mil paid claims utilizing a national carrier’s network and vendor. Client became effective with NexClaim in January 2010.

* Upon assumption of services in 2010, previous vendor reported a mature backlog of 119 open cases which they were able to maintain through completion.

In our first year of service, **NexClaim opened 171 new cases** for this client or an increase of approximately **44%.**

* Currently, NexClaim maintains an active backlog of 410 cases for this client which more than triples the potential recoveries that existed under their previous vendor.
* Given NexClaim’s average recovery this will result in over $1,500,000 in additional revenue each and every year for this client.

***NexClaim has been described as the best way to impact clients’ healthcare expense without changing benefit plan design.***